

Thailand Frequently Asked Questions (FAQ's) June 20th, 2011

1. When will Neways open Thailand?
Neways intends to formally open Thailand in early 2012. Neways has completed its initial investigation of the business opportunities of Thailand and is committed to successfully opening the Neways Thailand market.
2. When can I start to register people in Thailand?
Neways is in the process of completing our business registration in Thailand, which must be completed prior to the acceptance of any distributor applications in Thailand. Neways will provide a pre-launch opportunity for the registration of new distributors in Thailand. Look for additional information regarding any pre-launch opportunities in future FAQ updates, and other Neways communications.
3. How are we going to be paid commission?
Distributor commissions from Thailand sales volumes will be included with your current commission payment for all sales volumes generated within the Japan/Taiwan/Hong Kong region. If you reside in Japan, Taiwan, or Hong Kong, your commissions earned on Thailand sales volumes will be included with your monthly home market commission payment, paid in your local market currency. International distributors will see Thailand sales volume commissions included with other earnings from the Japan/Taiwan/Hong Kong region, which is paid in USD.
4. What is the compensation plan going to look like in Thailand?
Neways is committed to providing a competitive compensation plan that will support sales and growth of your downlines in Thailand. Neways anticipates that the compensation plan will be similar to our Japan, Taiwan and Hong Kong compensation plans.
5. What will be the products for launch?
Neways will launch with an assortment of our most popular products in the health and beauty categories. The initial product assortment is expected to be between 10 and 15 products.
6. Are the product formulas going to be the same as products in other Neways markets?
Neways is committed to providing the best and most effective products in each market we conduct business. Each market has different regulatory guidelines that may require different product formulas between markets; but remember that Neways is always committed to providing the best possible products to Neways distributors around the world.
7. How will product availability be managed to support rapid growth in Thailand?
As with other successful new market openings, Neways will initially offer between 10 and 15 products which allows Neways to focus its resources on forecasting and inventory supply levels. Our goal is to meet product demands of new distributors in Thailand. Neways is committed to providing the highest service levels possible by responding timely to any significant increases in distributor sign ups and product sales.
8. How will Neways products be made available and/or shipped in Thailand?
We are in the process of negotiating with parcel delivery services in Thailand as well as reviewing sites for a potential showroom(s) in Thailand.
9. Will Neways have the same product, compensation plan and business opportunity presentation compliance requirements that exist in Japan?
Neways continues to be the leader in the Network Marketing industry in business compliance. We will launch the Thailand market with the same high standards, which will be similar to our policies in Japan.
10. Can I order products in Japan and ship over to Thailand?
No. All Neways products must first be registered in Thailand, prior to the sale of Neways products in Thailand. Neways product registration is part of Neways' overall business registration process. Neways products cannot be shipped to Thailand by Neways distributors from other countries.
11. Will Neways offer a Not-For-Resale (NFR) program in Thailand?
Neways has no plans to support an NFR program for shipments to Thailand. It is essential that all Neways products purchased in Thailand are registered and approved for sale in Thailand.

The above information is subject to change and will be reviewed regularly. The next update will be on or before Sept 1, 2011.